

**RESOLUTION NO. 23-xxx**

**A RESOLUTION AWARDING THE BID FOR  
SWAT COMMUNICATION HEADSETS FOR THE POLICE DEPARTMENT TO  
GULF STATES DISTRIBUTORS, INC., IN THE AMOUNT OF \$25,650  
AND PER UNIT PRICING FOR A MAXIMUM OF THREE YEARS**

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**FINDINGS:**

1. Bids for SWAT Communication Headsets for the Police Department were received and opened on March 30, 2023.
2. The Police Department has recommended award to the lowest bid meeting specifications from Gulf States Distributors, Inc. A lower bid was submitted by Howard Industries, Inc., doing business as Howard Technology Solutions, but the product submitted did not meet specifications.
3. City Council finds that the lowest responsible bid was submitted by Gulf States Distributors, Inc., in the amount of \$25,650.
4. City Council also finds it in the best interest of the City of Orange Beach to award the bid per unit pricing as per the bid response dated March 30, 2023, submitted by Gulf States Distributors, Inc.
5. The term of the awarded contract shall be for one year starting from the date of award with the option to renew for two (2) additional one-year terms.

**BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ORANGE BEACH, ALABAMA, AS FOLLOWS:**

1. That the bid for SWAT Communication Headsets, as specified by the bid documents, is awarded to Gulf States Distributors, Inc.;
2. That the Mayor is hereby authorized to approve payment to Gulf States Distributors, Inc., in the amount of \$25,650.00 for eighteen (18) SWAT Communication Headsets, as specified by the bid documents;
3. That the City Council also awards a unit price purchasing agreement of \$1,425.00 for each additional SWAT Communication Headset per the bid response dated March 30, 2023, submitted by Gulf States Distributors, Inc., which shall auto-renew for two (2) additional one-year terms for a maximum total of three (3) years with a final expiration date of April 4, 2026;
4. That the equipment as described in this Resolution is to be used only for official business of the City of Orange Beach; and
5. That this Resolution shall become effective immediately upon its adoption.

ADOPTED THIS 4<sup>th</sup> DAY OF APRIL, 2023.

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Renee Eberly  
City Clerk

**C E R T I F I C A T E**

I, Renee Eberly, City Clerk of the City of Orange Beach, Alabama, do hereby certify that the foregoing is a true and correct copy of Resolution No. 23-xxx, which was duly and legally adopted at a regular meeting of the City Council on April 4, 2023.

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City Clerk