



February 24, 2023

City of Orange Beach
ATTN: Renee Eberly, City Clerk
4099 Orange Beach Blvd
Orange Beach, AL 36561

RE: Engineer's Recommendation and Bid Tabulation
Canoe Trail Post-Hurricane Sally Repairs
FEMA Project #162386 Orange Beach – Canoe Trail

Mayor and Council,

Please see attached for the certified bid tabulation for the above referenced project. Bids were received from Southern Justice Marine & Sales LLC, Gillis Construction Inc, GreenCo Services LLC, M D Thomas Construction LLC, Black Diamond Construction LLC.

In addition to the responsive bidders listed above, Blade Construction LLC, Gulf Coast Land & Marine Services LLC, McElhenney Construction Company LLC, and S.C. Stagner Contracting LLC attended the pre-bid conference but did not submit bids.

No bracket estimate was developed for this project, but the FEMA project budget developed for this site was just under \$553,780.88.

The responsive bidders listed above submitted bids as follows:

1. Southern Justice Marine & Sale LLC submitted a total bid of \$257,385.00. There was a discrepancy found in their bid total and the actual bid was \$33,500 lower than what was written in their bid total.
2. GreenCo Services LLC submitted a total bid of \$319,870.00. There were no discrepancies found in their bid.
3. Black Diamond Construction LLC submitted a total bid of \$379,000.00. There were no discrepancies found in their bid.
4. M D Thomas Construction LLC submitted a total bid of \$523,500.00. There was a discrepancy found in their bid total and the actual bid was \$25,000 higher than what was written in their bid total.
5. Gillis Construction Inc submitted a total bid of \$971,649.00. There were no discrepancies found in their bid.

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A THOMPSON HOLDINGS, INC. COMPANY

When reviewing for unbalanced bids, it was noted that the bids from the three (3) lowest bidders were significantly lower than the FEMA project budget. The bid from M D Thomas Construction LLC was near the FEMA project budget. The bid from Gillis Construction Inc was significantly higher than the FEMA project budget.

As a general condition to this contract, contractors were required to have experience with timber pile supported structures in the coastal zone. Three (3) references with contact information were also required. Upon request, Southern Justice Marine & Sale LLC provided Thompson Engineering with this required information. Thompson Engineering reviewed the project experience provided and it is our opinion that Southern Justice Marine & Sale LLC is qualified to perform the contract.

Considering the above information, we recommend that the City of Orange Beach award this contract to the lowest responsive bidder Southern Justice Marine & Sale LLC in the total amount of \$257,385.00.

If you have any questions or need additional information, please do not hesitate to contact our office.

Sincerely,
THOMPSON ENGINEERING, INC.



Charles Weber, P.E.
Senior Engineer

Enclosures